

George Anderson

Retail Buyer

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Profile Summary

Dynamic and results-driven Retail Buyer with over 7 years of experience managing high-volume inventory operations. Recognized for optimizing product performance, leveraging strategic market analysis, and consistently increasing profitability. Demonstrates a keen eye for fashion trends and an ability to negotiate effectively with suppliers. Committed to producing innovative solutions and exceeding customer expectations.

Work Experience

Senior Retail Buyer

Nordstrom

15th Jan, 2018 - Present

- Increased annual sales by 15% by utilizing predictive analytics to forecast fashion trends and consumer preferences.
- Negotiated supplier contracts resulting in reduced costs by 12%, enhancing store profit margins.
- Led a team of 6 buyers and undertook strategic planning for seasonal merchandise procurement.

Retail Buyer

Macy's

1st Jun, 2015 - 31st Dec, 2017

- Curated more than 3 exclusive brand collections that enhanced store appeal and customer footfall by 20%.
- Streamlined the inventory management process, reducing overall stock loss by 30%.
- Implemented a data-driven restocking model that improved stock turnover rates by 25%.

Education

Harvard University

B.A. in Business Administration

1st Sep, 2010 - 30th May, 2014

Skills

Negotiation, Market Analysis, Inventory Management, Strategic Planning, Data Analytics, Supplier Relationship Management

Notable Projects

Sustainable Fashion Initiative

Developed and executed a project promoting sustainable fashion, collaborating with over 20 eco-friendly suppliers and increasing sustainable product sales by 18%.

Certifications

Certified Retail Buyer

Issued by National Retail Federation, 10th Apr, 2019

Awards

Retail Buyer of the Year

Awarded by Retail Industry Awards, 5th Jun, 2020